

GENIE SOLUTIONS

Practice Management Software

geniesolutionssoftware.com.au



About Us

Who we are

- Australian practice management software provider with 200 staff
- Supporting 5,000 private practices
- Two software products - Genie (server-based) and Gentu (cloud, web-based), offering optimised admin & clinical workflows
- Brisbane, Melbourne, Sydney, Perth & Adelaide offices - in-house development, support & training teams



There are a few options to consider:

- 1 Go out on your own** - find the right practice space, fit it out, hire and train staff, implement IT systems, processes, hardware and software.
- 2 Go out on your own (with virtual support)** - find the right practice space, fit it out, implement IT systems, processes, hardware and software and employ virtual practice management resources to run your practice.
- 3 Rent a room in an existing practice or sessional suites** - allows you flexibility to continue other medical work, such as working in the public health system, while building your business. If you remain an independent provider but share rooms, you still get to enjoy clinical autonomy.
- 4 Join a collective of specialists** - to take advantage of the benefits of shared resources - such as staffing, IT and rent - which reduces your costs. Just remember to put agreements in place for managing clinical data, e.g. who does the patient data belong to if one of you wants to leave?

Whether you go out on your own or join a collective of specialists, experts to guide you through the business side of your practice can be the anchor to your business success, in the same way you're the go-to expert for your patients' medical needs.

Here are some people to consider partnering with, now and throughout your professional life:



Joining an Existing Practice



Using the existing practice software

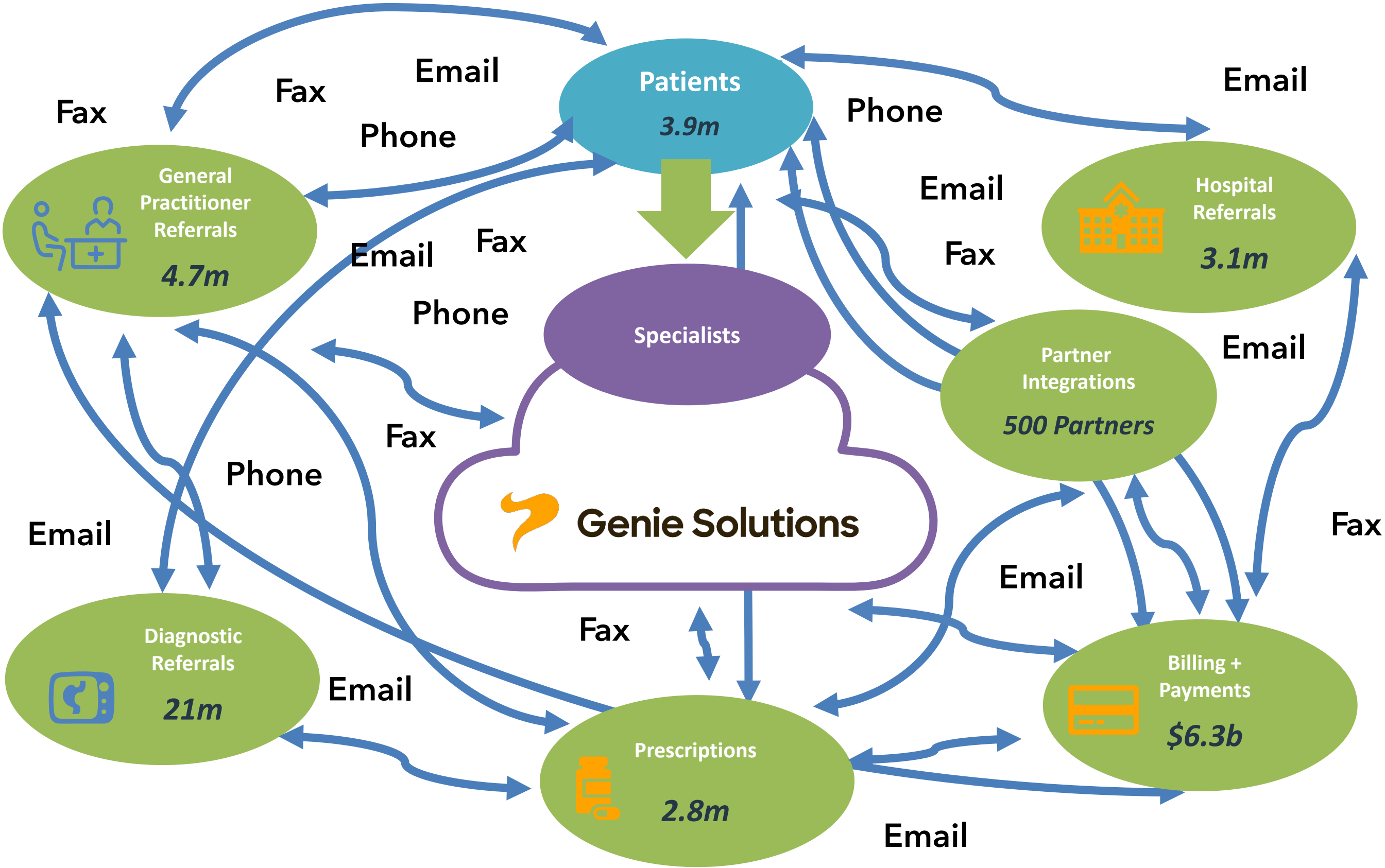
- Low cost
- Minimal setup
- Shared patient database
- Data extraction is possible, but will require additional work

Starting with your own software

- Higher cost
- Increased autonomy
- New software for the staff to learn
- Separate database that doesn't require data extraction if you leave



Specialist Landscape



Medical Software Features

Store patient information

- ⑩ Demographics
- ⑩ Referring doctor and copies to
 - Clinical history
 - Consult notes
 - Procedures
 - Diagnostic test results
 - Scanned documents
 - Patient billing history

Enable practice workflows

- ⑩ Book appointments and set schedule
- ⑩ Create letters and operation reports
- ⑩ Create diagnostic requests, scripts
- ⑩ Internal messages
 - Invoices & quotes
 - Health fund claiming (Eclipse)
- ⑩ Patient communication, recall patients
- ⑩ Practice management reports
- ⑩ Clinical research
- ⑩ Further integration (i.e. medical equipment)



What are the options?

	Desktop Software on premises server	Desktop Software Hosted Server	Cloud
What is it?	A server you purchased installed in your practice with software installed on your workstations	A server you lease, hosted by an IT provider in a datacenter. The workstations in your practice remotely access the software	Your data is stored in the cloud and is access via a web browser. These are true SaaS products. No local installation required.
✓	Not reliant on internet connection Physical control of data Less reliant on third parties Familiar experience	Fully outsourced IT management Better security and hardware reliability Increased mobility Easily scalable	Mobility and ease of access Managed infrastructure and security updates Modern solution with UX designed interface Faster to get going
✗	IT management overhead Requires a great IT provider Limits mobility Requires software upgrades and backups	Control is in the hands of hosting vendor Reliant on internet access Price Must be expertly executed	Reliant on internet connection Less control over data Newer technology and emerging market Less features than well established software

We build practice management software to support you in your pursuit of better health outcomes for your patients.



Access anywhere, anytime.

Gentu offers a true cloud experience, giving you the ability to access your software anywhere, anytime. Co-designed with practitioners, it provides an intuitive suite of features designed to optimise each user's workflow.

- ✓ No lock-in contracts
- ✓ No hardware set up
- ✓ Maintains and protects your valuable data

[Learn more](#)



The complete desktop solution

Genie is an extensive software solution that has been developed and perfected over 20 years. It has thousands of intelligent features that provide a complete workflow for your practice.

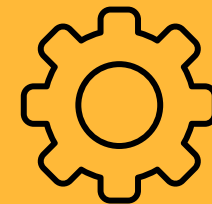
- ✓ Optional modules that tailor Genie to your practice
- ✓ Supports large, complex practices with unique user settings
- ✓ In-depth reporting to gain deep insights
- ✓ Runs on your local network, so you control your data

[Learn more](#)

ADVANTAGES OF GENTU



It is easy to use, and your data is accessible anywhere, anytime. Giving you the flexibility to work from your practice, home, or on the go.



No server needed.
No Middleware applications to install.
We use cutting edge providers to keep your data safe and secure on Australian soil.



Mobility and ease of access
Managed infrastructure and security updates
Modern solution with UX designed interface
Faster to get going



Automatic backup of the database everyday
Automatic Medicare and Private Health fund fees updates
Carefree I.T experience

SECURITY IN THE CLOUD



Encrypted Data

Data protected with encryption when:

- It's stored
- As it travels between individual components
- All the way to the end user's browser
- Data always remains in Australia



Network Security

- “Industrial scale” firewall technology
- Proactive threat monitoring, blocking and response
- Daily backups stored in multiples sites



Server Security

- Specialised, “locked-down” operating system
- Servers distributed across multiple Australian datacenters



Physical Security

Highly secure centers at confidential locations, using:

- Multi-factor authentication
- Video surveillance
- Environmental damage protection
- Uninterruptible backup power
- Climate control

- Create a customised appointment schedule with just a few clicks, filter by provider and view on a daily or weekly basis.
- Customise appointment reminders including content to your needs.
- Print theatre lists and review appointment histories in full, showing any cancellations and no shows

Manage Appointments

My Day

Appointments

Patients

Results / Letters

Address Book

Reports

Settings

Search for patient name, DOB or mobile phone

< Apr 2021 >

M T W T F S S

29 30 31 1 2 3 4

5 6 7 8 9 10 11

12 13 14 15 16 17 18

19 20 21 22 23 24 25

26 27 28 29 30 1 2

3 4 5 6 7 8 9

Print

Providers

☐ Dr Samantha Browning

☐ Dr Andrew Demo

☐ Ms Lauren Leong

☒ Dr Yojne Oediv

Legend

Appointment

Procedure

Break

Cancelled by Patient

Consulting

Consulting St Vincents

Show more

Today Day Week

Thu. 29 April 2021

all-day

8am

8:30am

9am

9:30am

10am

10:30am

11am

11:30am

12pm

12:30pm

1pm

1:30pm

2pm

2:30pm

3pm

Dr Yojne Oediv

Rodgers Fiona 0455 788 555 Follow Up

Green Christopher 0476 827 827 Follow Up

Wyatt Anthony 0422 988 322
New Patient • GP to fax Referral

Henry Mark 0423 678 678
New Patient • Bringing Referral

Kennedy Susanne 0487 876 876 Follow Up • May be late

Singh Pari 0441 414 414
New Patient • Notified for referral

O'Brian Patrick 0456 789 789 Post Op • Deposit to be paid

Lunch

Khan Farah 0498 765 432 Knee Stabilisation

Michaels Karen 0458 987 789 Shoulder reconstruction

ne Medical Centre

al - Mater Hospital

- Gentu offers a comprehensive procedures module, which you can use to make procedure bookings, record your operation notes and outcomes, and review past procedures.

Book a Procedure

Search for Patient name, DOB or Mobile Phone

Ms Doreethy Miles
Doreethy Miles - Gentu Demo Practice GTU38495

DM

^ Jayne Miranda

1

No appointments

Join

Patient Details

Contact

Residential Address

Medicare

Health Fund

Gender:

E:

DOB: 15/05/1984 (38 years)

M:

4545 45454 5

Uninsured

Clinical

Account

Patient Details

Recalls

Appointments

To Do

Wrap-up

Print

Add

(0)

New Procedure

Procedure Name*

knee arthros

Required

Arthroscopic knee operation

Diagnostic arthroscopy of knee with synovial biopsy

Arthroscopy of knee with lateral meniscus repair

Arthroscopic synovectomy knee joint

Diagnostic arthroscopy of knee joint

Arthroscopy of knee with lysis of adhesions with manipulation

Arthroscopy of knee

Arthroscopy of knee with lateral meniscectomy

Arthroscopy of knee with osteochondral allograft

Arthroscopy of knee with medial meniscus repair

Procedure Category

Operation Notes

Outcomes

Pre-Op Notes

Anaesthetic

ASA

Infection Risk

Urgency

Prosthetic

Consent Signed by Patient

ICU Bed Needed

Third Party Claim

Referral

No Active Claims

Billing Items

Add a billing item

Add a billing set

Duration (mins)

Procedure notes

Enter notes here

Theatre

Hospital

Admission Date

DD/MM/YYYY

Admission Time

HH:MM

Inpatient Nights

Fast From

HH:MM

Assistant


Add Assistant










Anaesthetist

Add Anaesthetist

- Gentu consults allow you to keep records for each contact you have with a patient.



Creating a Consult Note

















Ms Doreethy Miles
Doreethy Miles - Gentu Demo Practice GTU38495


DM



Mr Donald "D" Aitken

¹ ¹³  No appointments

 Join


 Require Wheelchair

Patient Details	Contact	Residential Address	Medicare	Health Fund
Gender: Male DOB: 01/01/2000 (22 years)	E: tom.anderson@gentu.com.au M: 0400 000 000	1 Bridge Road Bondi NSW 2026	4545 45454 5/1	CUA Health No.: 54321

New consult note

31/07/2022

16:38



Reason for encounter

Past Medical History

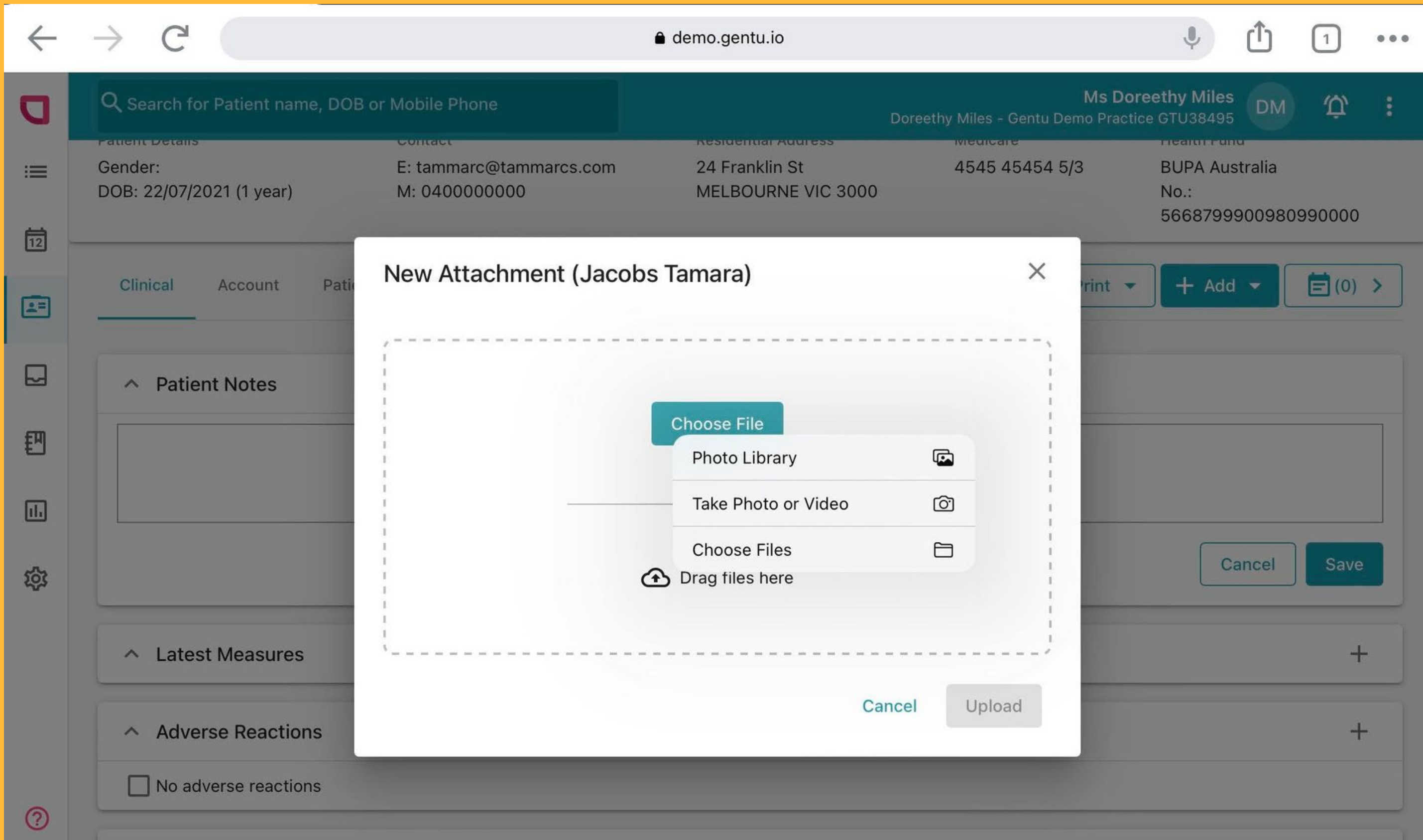
Past Surgery

Treatment plan

Activate Windows
Go to Settings to activate Windows
Cancel Save

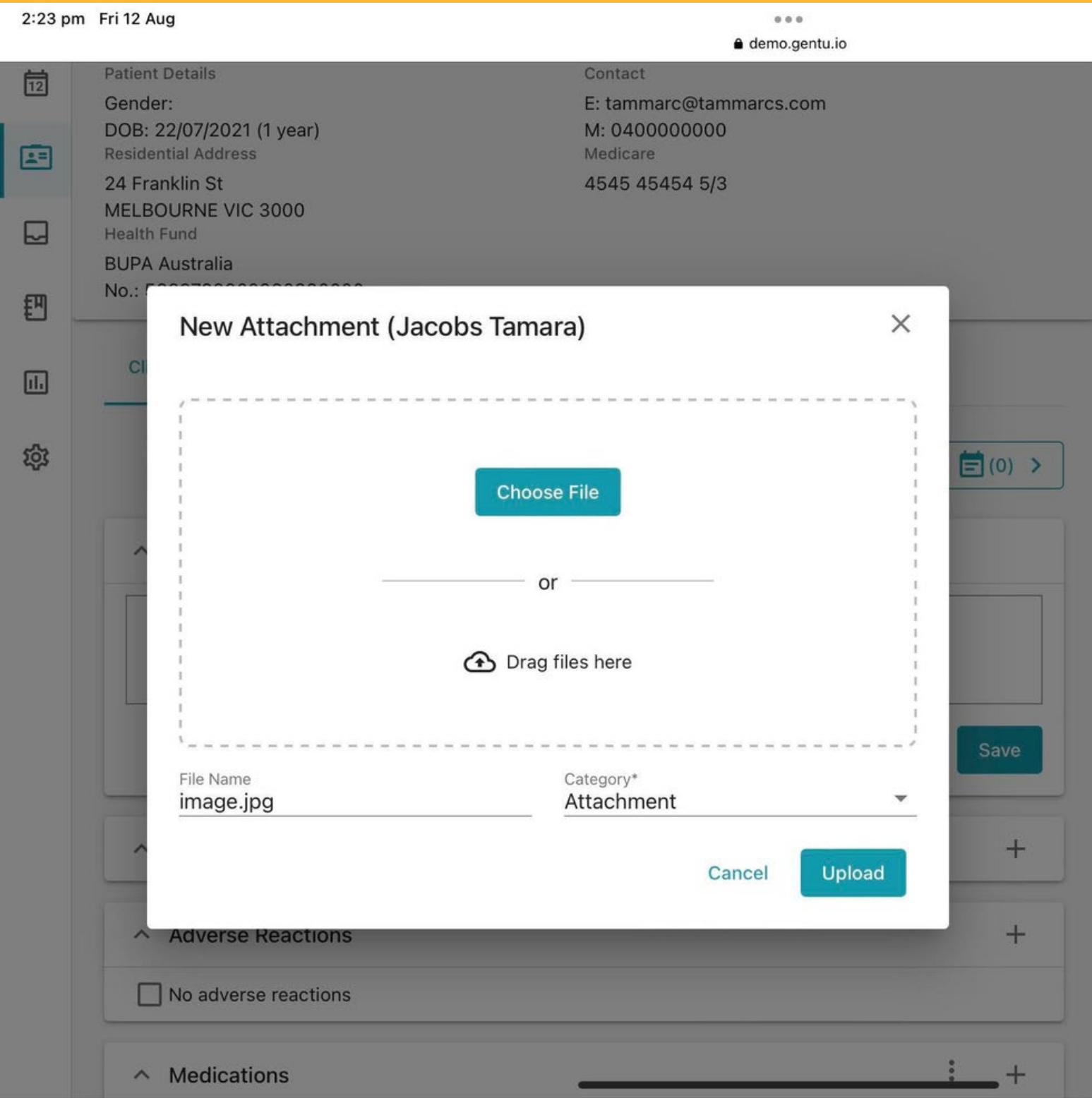
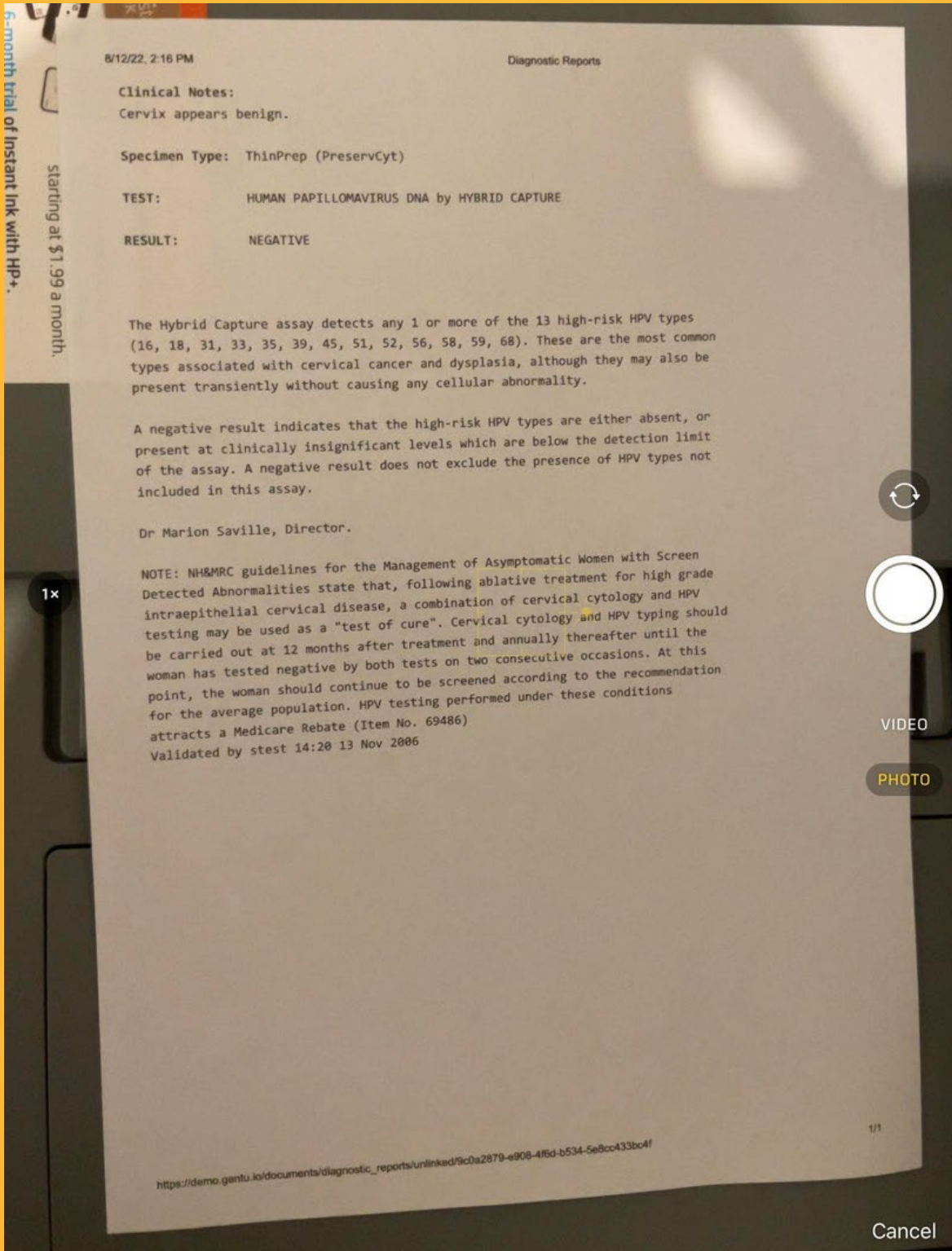
- You can easily upload image attachments to a patient's file directly from the Gentu mobile app. Once an image is uploaded via the app it can be instantaneously viewed in both the mobile app and your Gentu browser.

Take a quick photo in Gentu



- You can easily upload image attachments to a patient's file directly from the Gentu mobile app. Once an image is uploaded via the app it can be instantaneously viewed in both the mobile app and your Gentu browser.

Take a quick photo in Gentu



- # Letters and Electronic Coorespondence

James Coles

No appointments

Join

Patient Details

Contact

Residential Address

Medicare

Health Fund

Gender:

E: jamescolescolesjames@coles.james.com.au

M: 0400000000

DOB: 14/01/1988 (34 years)

29 Olsen Dr
MELBOURNE VIC 3000

4545 45454 5/1

AHSA
No.: 9842094094000201024

Letter

Sender*

Ms Doreethy Miles

Addressee*

Dr David Brown • Argus

Priority*

Routine

Template*

Operation Report

Set Message Type

CC

Search by name or suburb

B I U S Font Family 12

29/07/2022
Dr David Brown
Brown Medical Centre
88/83 Golden Leaf Court
DARWIN NT 8000

OPERATION REPORT

Patient: James Coles (DOB: 14/01/1988)
Operation:
Surgeon:
Operation Date:
Hospital:

Procedure:

CC:
Dr David Brown
Brown Medical Centre
88/83 Golden Leaf Court
DARWIN NT 8000

- Gentu is integrated with a large number of pathology and radiology e-delivery service networks, allowing you to receive pathology and radiology results/reports directly into Gentu.

- We offer secure delivery of pathology and radiology results into Gentu, connecting you with the information you need immediately.

- No additional software or configuration is required. Enhance your paperless clinical management experience, with Gentu bringing the results direct to you anywhere, anytime.

Electronic Results Delivery

Gentu
Ms Doreethy Miles
Doreethy Miles - Gentu Demo Practice GTU38495

Search for Patient name, DOB or Mobile Phone

Diagnostic Reports
Diagnostic Requests
Incoming Correspondence
Outgoing Correspondence

Practitioner (Addressee)
All

Unlinked
Pending
Linked

Result: No information found
Addressee: ERT TESTING
Test: Xmatch
Laboratory: NATA
Received: Wednesday, 10 February 2016
Note

FLAG2 TEST

Result: ⚠ Abnormal
Addressee: ERT TESTING
Test: COAG
Laboratory: NATA
Received: Wednesday, 10 February 2016

COLIN SUTTON

Result: ⚠ Abnormal
Addressee: DR STEPHEN OH
Test: Biochemistry
Laboratory: NATA
Received: Sunday, 7 February 2016

NGAIRE WALLACE

Result: ⚠ Abnormal
Addressee: DR STEPHEN OH
Test: _Haematology
Laboratory: NATA
Received: Sunday, 7 February 2016

MAX AUSTIN

Result: No information found

Biochemistry

📄
☰
⌚
🖨️
🗑️
✎

Patient information

Name SUTTON, COLIN
 DOB 14/01/1934
 Medicare 224499840

Selected patient ⓘ

Name SUTTON, COLIN
 DOB 14/01/1934
 Medicare 4545 45454 5 ⓘ
 Next apt 📅 No appointments

Link
Search

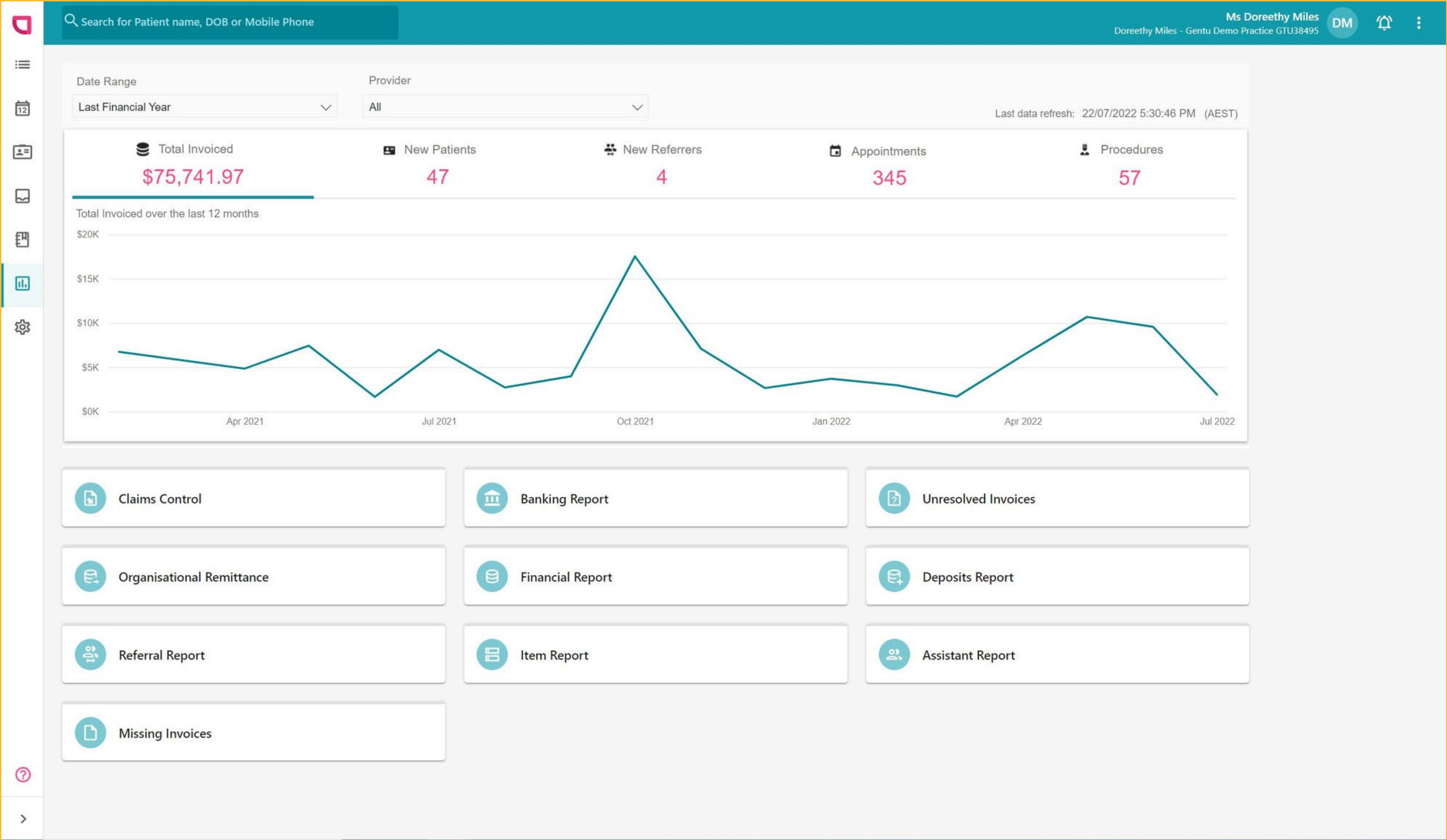
Wrap text

Sodium	133	mmol/L	135-145	L
Potassium	4.4	mmol/L	3.5-5.5	
Chloride	96	mmol/L	95-110	
Bicarbonate	25	mmol/L	20-32	
Urea	4.0	mmol/L	4.0-10.0	
Creatinine	105	umol/L	60-120	
eGFR	57	mL/min/1.73m2	>59	L
Routine Biochemistry	Comment: Routine Biochemistry			
Routine Biochemistry	eGFR (mL/min/1.73m2) calculated by CKD-EPI formula - see www.kidney.org.au			
Routine Biochemistry	Tests Completed: C,UCR,E			
Routine Biochemistry	Tests Pending :			
Routine Biochemistry	Sample Pending :			

Rows per page
75 ▼
1-10 of 10
◀ ▶

- Gentu offers a wide range of reports; from cashflow overview to referral overview, possible debts.

Reports & Practice Overview



Search for Patient name, DOB or Mobile Phone

Ms Doreethy Miles
Doreethy Miles - Gentu Demo Practice GTU38495

DM

Referral Report

Provider

All

Site

All

Referrer

All

Last Financial Year

Custom...

Income generated

Number of referrals

Location of referrals

Last data refresh: 23/07/2022 6:30:26 PM (AEST)

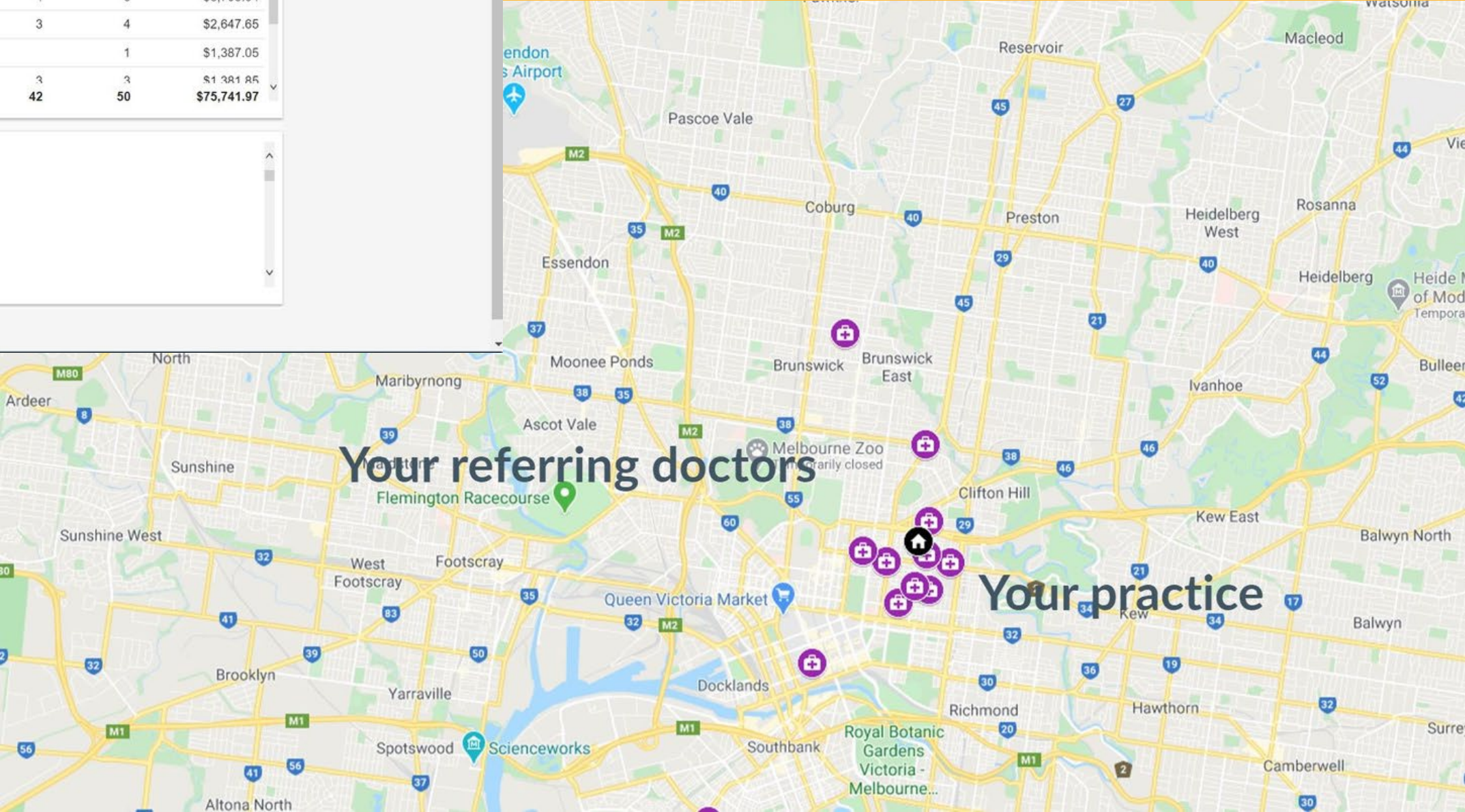
Top 10 Referrers

Referrer	Income Generated
Dr David Brown	\$42,549.53
Dr John Smith	\$13,512.65
Dr David Smith	\$9,948.45
Dr Vivian Jones	\$3,708.04
Dr Alexandria Decker	\$2,647.65
Dr Gillian King	\$1,387.05
Dr Neil Browne	\$1,381.85
Dr Alexandria Walters	
Dr Jane Smith	

Referrer	Provider No.	Specialty	Practice	Suburb	Postcode	New Patient	Referrals	Income Generated
Dr David Brown	1234567X	General Practitioner	Brown Medical Centre	DARWIN	8000	29	31	\$42,549.53
Dr John Smith	1234567X	General Practitioner		Carlsbad	7943		3	\$13,512.65
Dr David Smith	1234567X	General Practitioner	Gordon Family Practice	American Canyon	3692	1	1	\$9,948.45
Dr Vivian Jones	1234567X	Plastic and Reconstructive Sur...	Jones Plastics and Cosmetics Surgery	Walnut	2723	4	6	\$3,708.04
Dr Alexandria Decker	1234567X	Cardiologist		Parlier	9058	3	4	\$2,647.65
Dr Gillian King	123456TK	Cardiologist	Family Medical Practice	DARWIN	8000		1	\$1,387.05
Dr Neil Browne	1782781 F			NORTH MELBOURNE	3051	3	3	\$1,381.85
Total						42	50	\$75,741.97

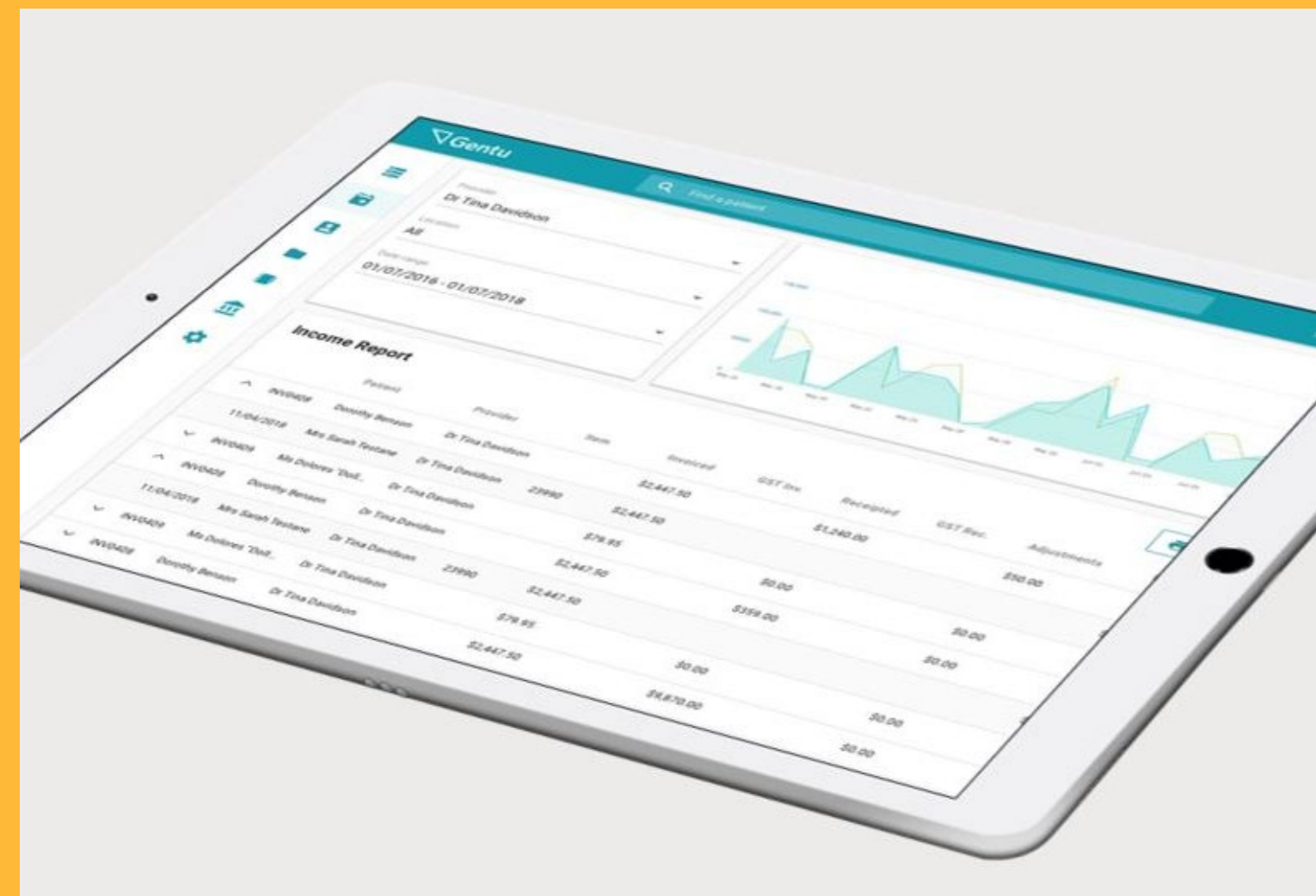
Patient Name	DOB	New Patient	Income Generated
Mrs Ida Ackfield	01/04/1990		\$12,583.10
Tim Lenin	14/05/1963	✓	\$9,948.45
Nala Lunardelli	13/05/1980	✓	\$5,375.33
Jessica Parker	08/07/1980	✓	\$5,082.45
Liam Brown	07/10/1986	✓	\$4,126.80

Referral Report



KEY THINGS TO REMEMBER

- Choose what's right for you
- Go with a market leading trusted business
- Take advantage of integrations and certified advisers
- Aim to deliver the best possible patient experience
- Tap into the powerful reporting capabilities of your PMS





DOREETHY MILES

VIC & TAS

Business Development Manager

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PHONE NUMBER

0482 160 110

GENIE SOLUTIONS

Talk to us about which product best
suits your needs and how we're
innovating for the future.

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1300 889 36