



Private Hospitals & your Private Practice ...where to start and how we can help!

Michelle Henderson

Chief Executive Officer
Peninsula Private Hospital
Beleura Private Hospital



Ramsay
Health Care

Ramsay in Victoria



Shepparton Private Hospital



Murray Valley Private Hospital
Wangaratta Private Hospital

Albury Wodonga Private Hospital
The Border Cancer Hospital

MELBOURNE



Beleura Private Hospital
Donvale Rehabilitation Hospital
Frances Perry House
Linacre Private Hospital
Masada Private Hospital
Mitcham Private Hospital
Ramsay Clinic Albert Road
Ramsay Surgical Centre Glenferrie
The Avenue Private Hospital
The Northern Private Hospital
Warringal Private Hospital
Waverley Private Hospital



13

surgical
hospitals



203,000+
patient admissions
per financial year



1,891

Beds
(including 211
mental health)



105,000+
procedures



5

Mental Health
Units





Partnering with Ramsay Health Care

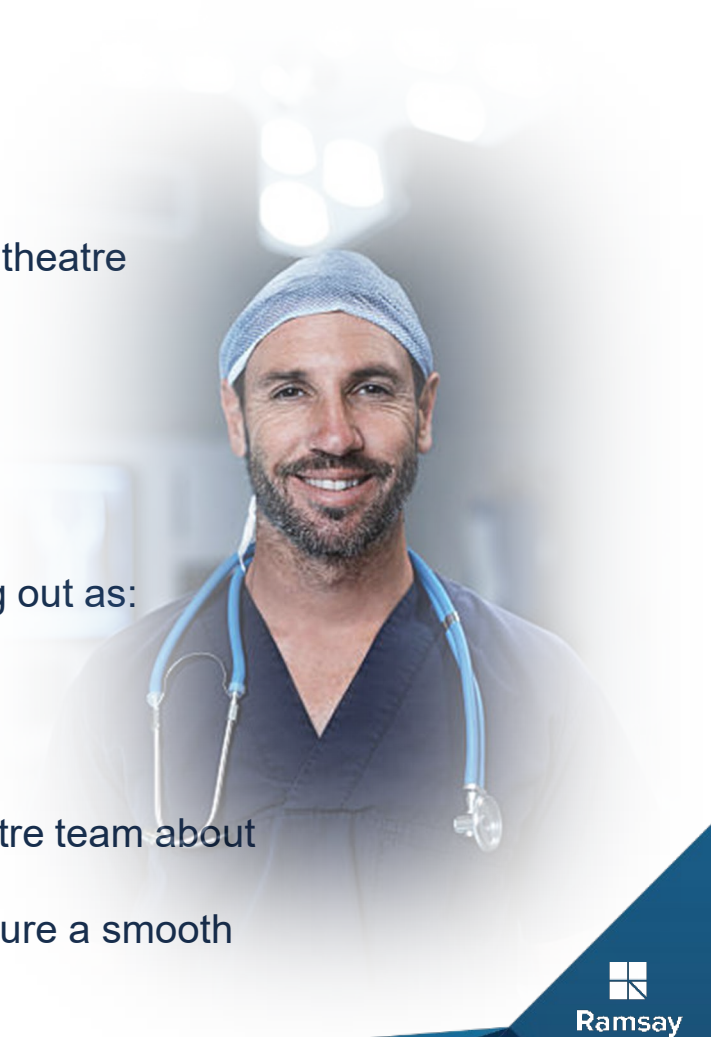
Our CEO's are a wealth of knowledge

- ✓ Is there a need for your specialty?
- ✓ What is the inpatient bed capacity?
- ✓ What are the on-call arrangements and how many are on the roster?
- ✓ Consulting suites – are there any on-site or near-by?
- ✓ Is there theatre time availability?
- ✓ Location is key!



Theatre Sessions

- It is important to organise these as early as possible, as your theatre sessions will determine your schedule for the week
- You need to organise your own
 - ✓ Anaesthetic cover (elective and emergency)
 - ✓ Surgical assistants
- Ad-hoc lists when starting out. Be conservative when starting out as:
 - ✓ Takes time to build a practice
 - ✓ You don't want to overcommit
- The more information you provide the better:
 - ✓ Talk to the Perioperative Services Manager and the theatre team about how you like your lists to run
 - ✓ Any information on your preferences will assist us to ensure a smooth start for you





How Ramsay supports you

Dedicated GP Liaison team

- ✓ Insight into the local market, GP/AHP and referrer networks, patient demographics
- ✓ GPs/AHP practice visits and lunch meetings
- ✓ RACGP accredited GP education program – face to face and virtual
- ✓ Inclusion Ramsay Health Care & Hospital Specialist Search website directories
- ✓ VMO EziFind Directories
- ✓ Articles and new specialist introductions featured GP/AHP eNewsletters
- ✓ Articles in Ramsay Way newsletter (Australia wide)
- ✓ PR/Media for clinical innovations, issues of community interest
- ✓ Support for marketing initiatives



Relationships are key!

Ramsay believes in partnering with and supporting their VMO's

Take up all the help available to you and create long lasting relationships

Our hospitals are great places to work because of our strong belief in partnerships!



Thank you



Ramsay
Health Care