

# SATURDAY WORKSHOP PROGRAM

6 November 2021 8am – 5.00pm

**Complementary coffee cart available – presented by our gold Sponsors**

TIME	PROGRAM	SPEAKERS	ORGANISATION/ PERSON
8:00 AM	Registration		All Attendees
8:25 AM	Introduction and Acknowledgement to Country	Convener	Convener

## SESSION 1 – STARTING OUT

8:30 AM	Clinical Models of Private Practice	Convener	Convener
8:50 AM	Q&A		
9:00 AM	Business Models of Private Practice	Stewart McLeod & Hugh Walsh	Walshs Financial Group
9:40 AM	Q&A		
9:50 AM	Legal Considerations for Private Practice	Zac Herps, Ben Ryan and Craig Hong	Hillhouse Legal Partners
10:20 AM	Q&A		

**10:30 AM – 10:50 AM MORNING TEA**

## SESSION 2 – BUILDING BLOCKS OF PRIVATE PRACTICE

10:50 AM	Private Rooms and Fit Out	Convener	Convener
11:05 AM	Q&A		
11:15 AM	Technology: Solutions and Security	Chris Hurn & Convener	Envisage Technology & Convener
11:25 AM	Q&A		
11:35 AM	Funding Your Private Practice	Simon Farmer & Stewart McLeod	Walshs Financial Group
12:05 PM	Q&A		
12:15 PM	Practice Software Overview	TBA	TBA
12:35 PM	Q&A		
12:45 PM	Pitfalls of Practice Software – Tips and Trick to Starting Out (Workcover, BUPA, Surgery Connect)	Zipporah French	Prescribe Practice Management
1:15 PM	Q&A		

**1:25 PM – 2:10 PM LUNCH**

### SESSION 3 – PEOPLE AND RECORDS

2:10 PM	What GP's Want from Surgeons	TBC	General Practitioner
2:30 PM	Q&A		
2:40 PM	Private Hospitals and Your Practice	Justin Greenwell	Ramsay Health Care
3:00 PM	Q&A		
3:10 PM	Clinical Records, Privacy and Informed Consent	Convener	Convener
3:30 PM	Q&A		

### 3:40 PM – 4:00 PM AFTERNOON TEA

### SESSION 4 – BUILDING A PROFILE

4:00 PM	Marketing Yourself	Convener & Simon Langford-Ely	Convener & Creature Creative
4:20 PM	Q&A		
4:30 PM	Websites – Do's and Don'ts	Simon Langford-Ely	Creature Creative
4:50 PM	Q&A		
5:00 PM	Wrap Up and Evaluations	Convener	Convener
6:30 PM	<b>WORKSHOP DINNER</b> Presented by Gold Sponsors	TBC	

# SUNDAY WORKSHOP PROGRAM

7 November 2021 8am – 2:55pm

**Complementary coffee cart available – presented by our gold Sponsors**

TIME	PROGRAM	SPEAKERS	ORGANISATION/ PERSON
8:00 AM	Morning Refreshments		All Attendees
8:25 AM	Introduction	Convener	Convener

## SESSION 1 – MEDICARE AND GETTING PAID

8:30 AM	Medicare – Part 1	Convener	Convener
9:00 AM	Q&A		
9:15 AM	Medicare – Part 2	Convener	Convener
10:00 AM	Q&A		
10:15 AM	Coffee Break/ Brunch		
10:30 AM	Setting Fees and Billing	Convener	Convener
11:00 AM	Q&A		

## SESSION 2 – PROTECTING YOUR PRACTICE

11:10 AM	What Gets Doctors into Trouble	Claire Bassingthwaighe	Avant Mutual Group
11:40 AM	Q&A		
11:50 AM	Why Do You Need An MDO?	Emma Saint	Avant Mutual Group
12:10 AM	Q&A		
12:20 PM	Wealth Creation and Protection	Simon Farmer & Peter Hodgson	Walshs Financial Group
12:50 PM	Q&A		

## 1:00 PM – 1:30 PM LUNCH

## SESSION 3 – WORDS OF WISDOM

1:30 PM	Personal Experiences in Private Practice	TBC	RACS
1:50 PM	Q&A		
2:00 PM	Our Experience (Lessons I've Learned) – Small Vs Big Vs Group	All Conveners	Conveners
2:45 PM	Q&A		
2:55 PM	Checklist for Private Practice, Conclusion and Evaluation	All Conveners	Conveners